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## Webinar Schedule 2010

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| Date   | Central Time | Title   | Speaker                                     |
|--------|--------------|---|---|
| May 25 | 10:00        | Supervisory Secrets & Skills                                      | Margaret DeMarino                           |
| Jun 1  | 10:00        | Implementing FACT Act Accuracy & Integrity Rules: Section 312     | Greg Souther                                |
| Jun 2  | 10:00        | Tax Return Review for Mortgage Decisions                          | J.T Turner                                  |
| Jun 2  | 1:30         | Officer Calling: Prospecting, Preparing & Presentation            | Jeffery Johnson                             |
| Jun 3  | 10:00        | Energizing Employees  | Margaret DeMarino                           |
| Jun 8  | 10:00        | The Wild World of RESPA   | Carl Pry CRCM                               |
| Jun 8  | 1:30         | FDIC Insurance  | Terri Thomas                                |
| Jun 9  | 1:30         | Dealing with Work Appearance and Hygiene                          | Bob Gregg                                   |
| Jun 10 | 10:00        | Negotiable Instruments, Checks, Wires, ACH: Who is Liable?        | Adam Laboda<br>CBT, CCSR, CFSSP, CRCM, CSOP |
| Jun 15 | 10:00        | Roth IRA's and Conversions  | Patrice Konarik                             |
| Jun 17 | 10:00        | Safe Deposit Security & Liability Issues                          | David McGuinn CPB, CRCM                     |
| Jun 22 | 10:00        | The Lending Process: From Start to Finish                         | Carl Pry                                    |
| Jun 22 | 1:00         | Compliance Perspectives (One Hour)                                | Carl Pry CRCM (1.25 Credits)                |
| Jul 7  | 10:00        | Meetings of the Mind  | Margaret DeMarino                           |
| Jul 8  | 10:00        | The ALCO Process-Time For A Tune-Up?                              | Karl Nelson                                 |
| Jul 14 | 1:30         | Essential Teller Issues   | Honey Shelton                               |
| Jul 20 | 10:00        | Fraudulent Cashiers Checks  | Terri Thomas CBT, CCSR, CFSSP, CRCM, CSOP   |
| Jul 20 | 1:30         | Risk Based Pricing Notice   | Carl Pry                                    |
| Jul 27 | 10:00        | Credit Card Act   | Carl Pry                                    |
| Jul 27 | 1:00         | <i>Compliance Perspectives (One Hour)</i>                         | Carl Pry CRCM (1.25 Credits)                |
| Jul 28 | 10:00        | Loan Documentation in Tough Times                                 | Douglas Waldorf                             |
| Jul 29 | 10:00        | Check Holds   | Terri Thomas CBT, CCSR, CPB                 |
| Aug 3  | 10:00        | Effective Use of Credit Risk Ratings                              | Jeffery Johnson                             |
| Aug 4  | 1:30         | Overcoming Negativity on the Frontline                            | Janice Branch                               |
| Aug 17 | 10:00        | Call Center Customer Service                                      | Margaret DeMarino                           |
| Aug 17 | 1:30         | Compliance for Marketing  | Carl Pry                                    |
| Aug 18 | 10:00        | Safe Deposit Fundamentals   | David McGuinn                               |
| Aug 24 | 10:00        | Avoiding Bank Liability in the Collection Process                 | Adam Laboda                                 |
| Aug 25 | 10:00        | Notary Public   | Terri Thomas                                |
| Aug 31 | 10:00        | Record Retention  | Carl Pry                                    |
| Aug 31 | 1:00         | <i>Compliance Perspectives (One Hour)</i>                         | Carl Pry CRCM (1.25 Credits)                |
| Sep 1  | 10:00        | Writing an Effective Credit Memorandum                            | Jeffery Johnson                             |
| Sep 2  | 10:00        | Opening New Accounts I  | Patrice Konarik                             |
| Sep 8  | 10:00        | Appraisal Review for Residential Mortgage Decisions               | J.T Turner                                  |
| Sep 14 | 10:00        | Common Compliance Violations                                      | Carl Pry                                    |
| Sep 14 | 1:30         | Dealing with Subpoenas, Summonses, Garnishments, Tax Levies, ETC. | Terri Thomas                                |
| Sep 16 | 10:00        | Legal Liabilities When Check Fraud Occurs                         | Terri Thomas                                |

|     |    |       |   |                              |
|-----|----|-------|---|------------------------------|
| Sep | 21 | 10:00 | Call Report   | Ann Thomas                   |
| Sep | 23 | 10:00 | Opening New Accounts II   | Patrice Konarik              |
| Sep | 28 | 10:00 | Vendor Due Diligence  | Carl Pry                     |
| Sep | 28 | 1:00  | <i>Compliance Perspectives (One Hour)</i>   | Carl Pry CRCM (1.25 Credits) |
| Sep | 29 | 1:30  | Best Sales Practices for the Front-Line   | Honey Shelton                |
| Sep | 30 | 10:00 | IRA Basics  | Patrice Konarik              |
| Oct | 5  | 10:00 | Real Estate Law for Bankers   | Douglas Waldorf              |
| Oct | 6  | 10:00 | Power of Attorney & Living Trust  | Terri Thomas                 |
| Oct | 7  | 10:00 | How to Use Business Resolutions and Authorizations to Protect Your Financial Institutions | Terri Thomas                 |
| Oct | 13 | 10:00 | Loan Origination  | J.T Turner                   |
| Oct | 19 | 10:00 | Regulation Z  | Carl Pry                     |
| Oct | 19 | 1:00  | <i>Compliance Perspectives (One Hour)</i>   | Carl Pry CRCM (1.25 Credits) |
| Oct | 21 | 1:30  | Ratio Analysis to Determining Liquidity, Leverage, Asset Management Capability,           | Jeffery Johnson              |
| Oct | 27 | 1:30  | Managing a Successful Branch  | Honey Shelton                |
| Oct | 28 | 10:00 | Robbery Preparedness  | Jim Rechel                   |
| Oct | 28 | 1:30  | IRA: Beyond the Basics  | Patrice Konarik              |
| Nov | 2  | 10:00 | Home Equity Lines of Credit   | J.T Turner                   |
| Nov | 3  | 1:30  | Train the Trainer   | Janice Branch                |
| Nov | 4  | 10:00 | IRA Audit   | Patrice Konarik              |
| Nov | 9  | 10:00 | Opening Trust, Minor, Benefit & Other Fiduciary Accounts                                  | Patrice Konarik              |
| Nov | 9  | 1:30  | HMDA Fair Lending Review  | Carl Pry                     |
| Nov | 16 | 10:00 | Are You Accepting Proper Appraisals?  | Carl Pry                     |
| Nov | 16 | 1:00  | <i>Compliance Perspectives (One Hour)</i>   | Carl Pry CRCM (1.25 Credits) |
| Nov | 17 | 1:30  | What to Do When A Deposit Customer Dies   | Terri Thomas                 |
| Nov | 18 | 1:30  | Analyzing Financial Statements  | John Barrickman              |
| Dec | 7  | 10:00 | Safe Deposit Compliance & Legal Issues  | David McGuinn                |
| Dec | 7  | 1:30  | IRS Information Reporting: 1098s, 1099s, and TIN Compliance                               | Carl Pry                     |
| Dec | 8  | 10:00 | Understanding Letters of Credit   | Terri Thomas                 |
| Dec | 9  | 1:30  | Excelling at Coaching Performance   | Honey Shelton                |
| Dec | 14 | 10:00 | Check Holds   | Terri Thomas                 |
| Dec | 14 | 1:00  | <i>Compliance Perspectives (One Hour)</i>   | Carl Pry CRCM (1.25 Credits) |

All times are **Central** Time Zone. Dates, times and topics are subject to change. Also, topics are added to this list as the year progresses. Please check the website for updates. **Webinars Provide Cost-Effective Presentations** A webinar combines the clarity of an audio teleconference with the interactivity and visual presentation of the Internet. A webinar offers you the convenience of attending a training session in your own facility. You pay by the location, not by the person. All you need to participate is a phone connection and an Internet connection. Don't have an Internet connection? You can still participate in the audio only session! The session allows attendees to ask questions, participate in live surveys, and see the slides as the seminar leader presents the material.

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More information?

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Lisa Phillips at 904-354-4830.

#### **Package Pricing:**

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|---------------------|--------------|---------|
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